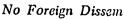
S/NFD 1 of 1 ER EIW 75-20





Economic Intelligence Weekly

Special Issue on the Recession In Major Foreign Countries

> Secret ER EIW 15-20 21 May 1975

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ECONOMIC INTELLIGENCE WEEKLY

21 May 1975

	NOTE: This issue focuses on one question—the extent to which the recession in the major foreign industrial countries has bottomed out.
	Major Foreign Countries: Not Yet At The Bottom
(6	
X6	Italy: Still Going Down
	France: Waning Slump
X6	
	Publication of Interest

MAJOR FOREIGN COUNTRIES: NOT YET AT THE BOTTOM

Although the worst of the recession is almost certainly over, we expect some further decline in production in the six major foreign economies.

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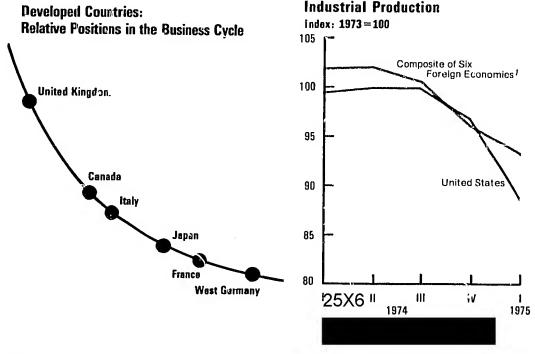
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Italy's prospects are the most uncertain: we expect a further moderate decline but a steep dip is possible.

Our composite industrial index dropped at a 12% annual rate during October-March and will probably slip a bit further in the months ahead. Several factors are continuing to have a negative effect, albeit a reduced one. High unemployment rates and low capacity utilization have dampened consumer and investor confidence. Inventories remain excessive at all levels,

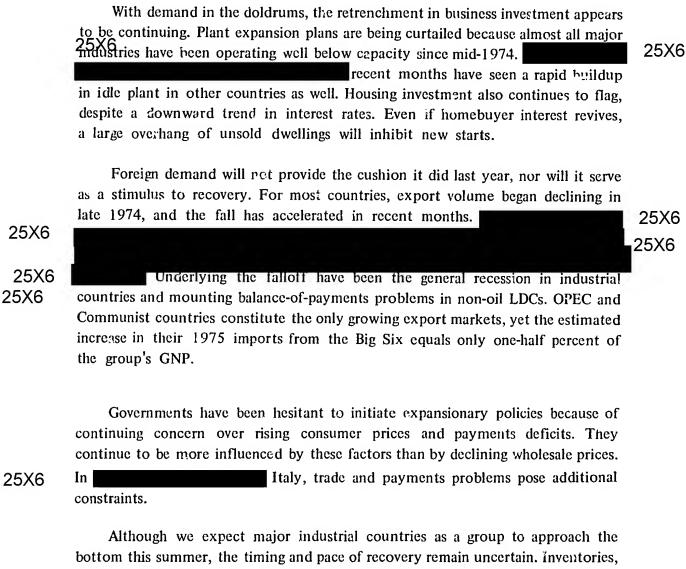
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A sag in foreign demand is compounding the problems caused by lackluster domestic sales.



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Despite severe unemployment, real consumer income has been buoyed by generous unemployment benefits and rapidly increasing money wage rates. Retail sales nevertheless remain siuggish as consumers respond to job uncertainties by boosting savings.



Although we expect major industrial countries as a group to approach the bottom this summer, the timing and pace of recovery remain uncertain. Inventories, while generally declining, are still very high. Any strengthening of final demand would be met largely from inventories rather than from increased output; any further softening in demand – which we view as more likely – would spur producers to cut output rather than accept a decreased rate of inventory drawdown. Given these prospects for high unemployment and low capacity utilization, we see little stimulus coming from private demand. For their part, foreign governments are likely to remain too skittish about inflation and payments problems to take strong expansionary action. (For Official Use Only)

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ITALY: STILL GOING DOWN

Fragmentary evidence suggests that the worst of the Italian recession has passed. Although our best guess is that production will decline only moderately in the next few months, we cannot rule out a turther steep drop.

The sudden and precipitous decline in Italy's industrial production that marked the fourth quarter of 1974 was checked in the first quarter of 1975. Output in January-March was down only about 1% despite considerable strike activity as labor fought for improved fringe benefits. Import volume fell much more steeply than domestic output, dropping an estimated 13% in the first quarter; this repeated the fourth quarter decline. The steep drop in imports probably resulted from attempts by businessmen to eliminate excess inventories built up in the last half of 1974 as well as from the low level of domestic demand.

The decline in industrial activity over the past six months has not been fully reflected in unemployment data. Indeed, January's labor survey showed only 2.7% unemployment. More indicative of the low level of industrial activity was a rapid rise in the use of short time, up 80% in the first quarter compared with the same period last year.

Indirect evidence suggests that final demand probably fell only slightly in the first quarter, after a sharp decline in the fourth quarter of 1974. Export volume — buoyed by strong demand for gas and oil pipe and continued growth in sales to OPEC states — barely dipped. Consumer spending, which accounts for more than half of final demand, probably eased off slightly. A small reduction in inflation, improved wage escalator clauses, higher pensions, and better unemployment and short-time benefits probably failed to offset higher taxes, a widespread reduction in hours, and general economic and political uncertainties. A moderate drop in interest rates may have weakened incentives to save.

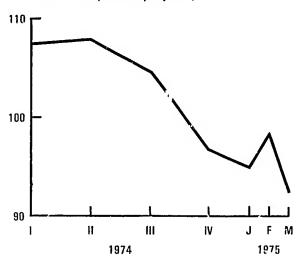
Fixed investment – normally 17% of final demand – suffered the most. Although the repatriation of capital from abroad eased company financing problems, spending on housing and on plant and equipment plummeted because of weak demand, rising costs, and continued double digit interest rates.

Production is likely to stagnate rather than decline steeply in the coming months as the decline in final demand levels off. The sharp drop in output and

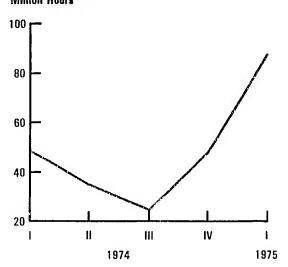
ITALY: Economic Indicators

Industrial Production

Index: 1973 = 100 (seasonally adjusted)

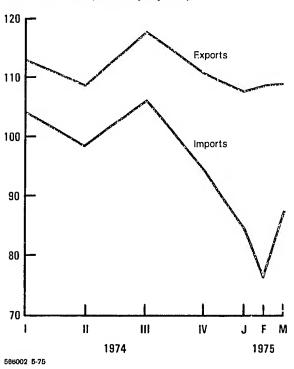


Short-time Hours Compensated by the National Wage Fund Million Hours



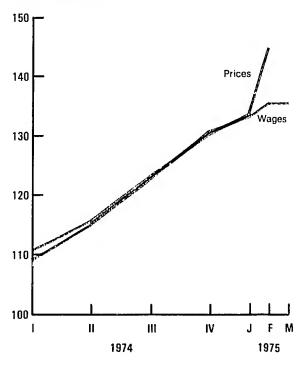
Trade Volume

Index: 1973=100 (seasonally adjusted)



Prices and Wages

Index: 1973=100



import volume over the past six months probably has worked off much of Italy's inventory overhang – never as large as those in the United States and 'apan in any case.

With production no longer declining sharply, the drain on workers' incomes from short time will ease. At the same time, a pickup in production is unlikely through the summer.

The continued loosening of government policies since February will have little immediate impact. With rates of capacity utilization among the lowest in Western Europe, Rome can hardly expect freer credit and lower interest rates to prod investment. Likewise, increased unemployment benefits will only help contain any drop in spending. Local and regional elections in June may lead to another government reshuffle and a slightly more expansionary economic policy after midyear. Nevertheless, an anticipated worsening in the trade account as foreign customers work off inventories, the threat of another resurgence of inflation, and the financial difficulties of many state companies seemingly preclude major new infusions of government funds into the economy. (For Official Use Only)

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FRANCE: WANING SLUMP

The need to reduce excessive inventories and a possible further decline in final demand presage a continued slump in French output over the next few months. The government, intent on stemming inflation and improving the trade account, has little scope for stimulative action in the near term.

Industrial production in the first quarter of 1975 fell about 10% from the peak of last summer, while inventories continued to pile up. Recent reporting indicates that inventories may have started down in May as a result of further cuts in production since March. With final demand likely to remain weak, we see no reason for output to pick up until excess stocks are worked off.

Sales of manufactured consumer goods, off only 0.6% in the first quarter from the peak of early last year, have apparently held up better than overall domestic demand. Household income probably continued to increase through March because wage increases and a generous unemployment compensation system offset unfavorable trends in unemployment and hours worked.

Unemployment -4% of the labor force in April - will almost certainly increase through the third quarter as new graduates enter the labor force. A firming in consumer demand is thus unlikely in coming months; a further slump is possible if households decide to increase precautionary savings. Savings rates could rise even higher as workers see unemployment figures climb and as those persons getting unemployment compensation approach the one-year cutoff date.

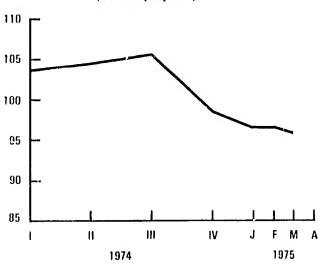
The French economy has been benefiting from a net stimulus from the foreign sector since late last year. Exports of manufactures were stable in value and down a little in volume terms through January; the decline in imports was more pronounced. These trends produced a trade surplus during the first four months of 1975. Appreciation of the franc and continued softness in major markets make it unlikely that further stimulus will be forthcoming from this source.

Investment fell rapidly in the first quarter of the year, judging from the 5% drop in capital goods output. Two factors promise to temper the sharp decline in investment spending. In late April, Paris announced a \$3.5 billion program of tax credits, subsidized loans, and government spending to stimulate investment. Moreover, French industry, unlike its German counterpart, had been straining against capacity limits during the 18 months prior to the slump.

France: Economic Indicators

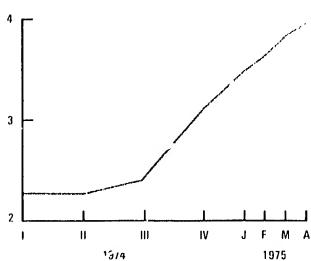
Industrial Production

Index: 1973 = 100 (seasonally adjusted)



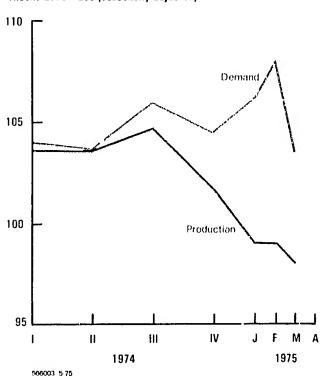
Unemployment Rate

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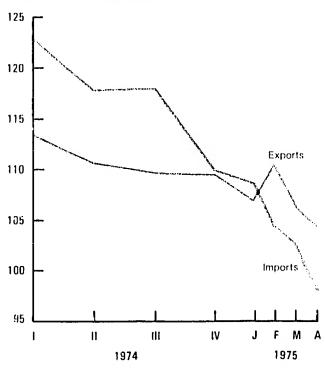
Consumer Goods

Index. 1973 = 100 (seasonally adjusted)



Trade Volume

Index: 1973 = 100 (seasonally adjusted)



Government policy is now moderately expansionary. The program announced in April to stimulate investment followed earlier steps to aid low-income groups and to boost housing construction. Even though monetary policy has not eased appreciably, the economic slowdown has meant that credit ceilings now have little impact. In the face of a 10% annual rate of increase in consumer prices, Paris is reluctant to undertake further stimulative measures. We expect this attitude to soften as the economy continues to stagnate. (For Official Use Only)

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Publication of Interest*

Worldwide Distribution of OPEC Assets (ER IR 75-14, May 1975, Confidential No Foreign Dissem)

This report is the second in a series presenting detailed estimates of the distribution of foreign official assets of OPEC states – by type of investment, location, and currency denomination. The bulk of the holdings were concentrated in liquid, dollar-denominated assets in major financial centers at the end of 1974. Recent trends in OPEC investment are also considered.

Copies of this publication may be ordered by calling Code 143, Extension 7234. 25X1A



ECONOMIC INDICATORS

Prepared by

The Office of Economic Research

May 21, 1975

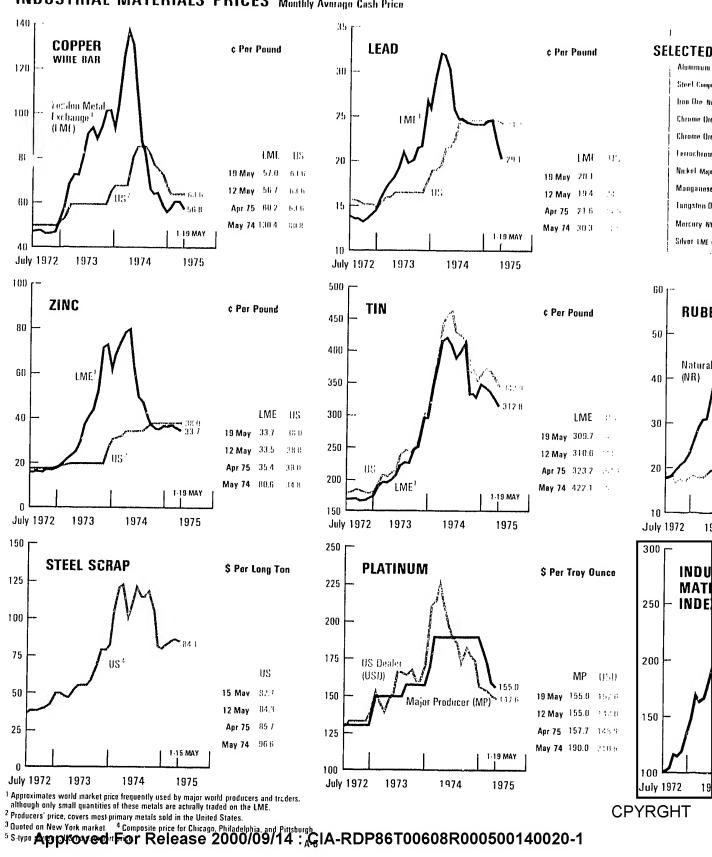
Foreword

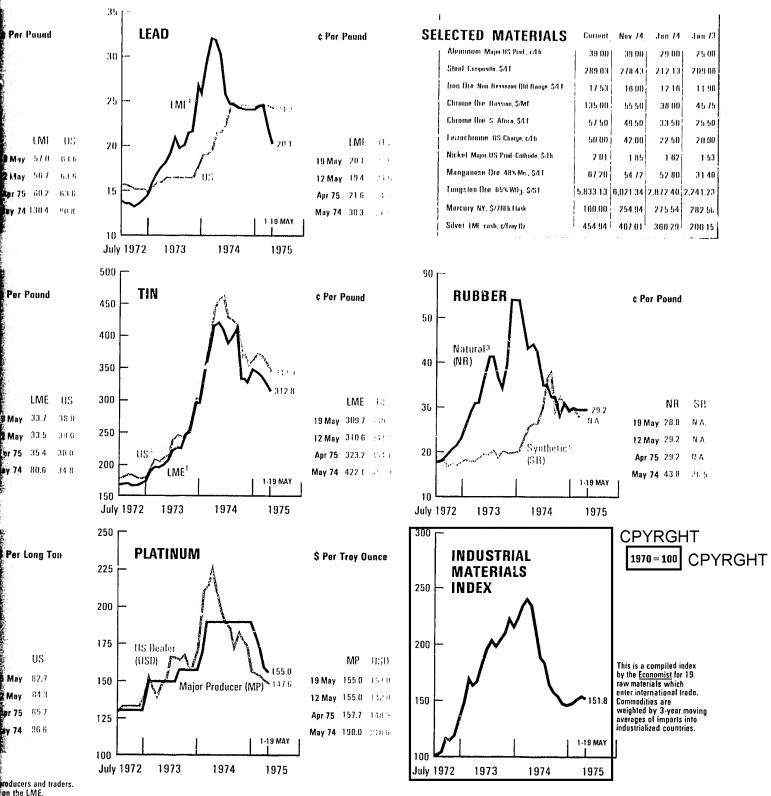
The *Economic Indicators* provide up-to-date information on changes in the domestic and external economic activities of the major non-Communist developed countries. To the extent possible, the *Economic Indicators* are updated from press ticker and Embassy reporting, so that the results are made available to the reader weeks - or sometimes months - before receipt of official statistical publications.

Comments and queries regarding the *Economic Indicators* are welcomed. They may be directed to of the Office of Economic Research, Code 143, Extension 7402 or 351-7402.

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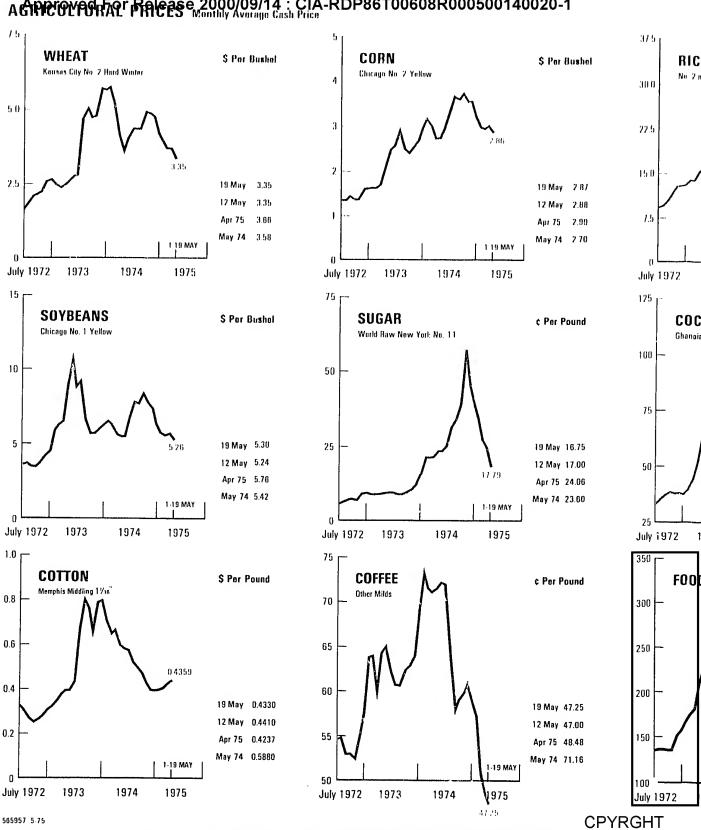
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